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THE 50 MOST IMPORTANT PEOPLE IN COMMERCIAL REAL ESTATE FINANCE

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Power and influence take center stage once again with our second annual Top 50 list. This is our subjective take on who reigned supreme since March 2013, when our last list came out. Our team pored over the submissions that were sent in and reached out to request some that weren't. Some choices seemed obvious, but we did our best to weigh each one carefully. We again left off our lawyer and developer friends. Both of

these are covered in our sister publication *Commercial Observer's* Power 100 list. There are many familiar faces, but there are also some new names this year, like Chase's Chad Tredway, Blackstone's Michael Nash and Natixis's Greg Murphy. Then some on the list for the second year simply switched firms or banks, such as Ken Cohen, who moved from UBS to Bank of America. Check out all the changes and ups and downs in the pages that follow. ☺

40. Stuart Boesky CEO, PEMBROOK CAPITAL MANAGEMENT



Since founding Pembrook Capital Management in 2006, Stuart Boesky has seen the firm's debt portfolio grow to more than \$650 million. In 2013 alone, Pembrook closed \$100 million in business across more than 10 deals. In total, the firm reviewed approximately \$2 billion in real estate deals last year. Last year's deals included a \$20 million bridge loan for the refinancing of Clarendon Gardens, a 224-unit apartment complex in Brooklyn. The firm also closed a \$7.5 million preferred equity transaction for the construction of Lincoln Park, a 133-unit Brooklyn multifamily development. Earlier, Pembrook closed \$27 in new financing for a number of apartment assets in New York. The firm provided a \$15.5 million bridge loan for the acquisition and renovation of 148 Duane Street in Tribeca and mezzanine loans for residential projects in the East Village and the Bronx.